

 Legacy Practice Advisors Presents:

# Dental MBA Business Series

Plan your Exit Strategy Before It's too late  
featuring Bob Affleck & Ali Oromchian, esq

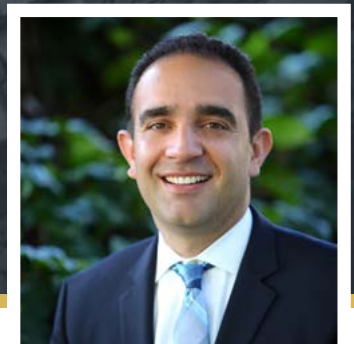
## **SOUTH ALAMEDA DENTAL SOCIETY**

405 BOULDER COURT  
PLEASANTON, CA 94559

**OCTOBER 21, 2019**

MONDAY EVENING  
6:00 PM - 9:00 PM

DINNER WILL BE SERVED  
RSVP TO (510) 782-5316



## **A COMPLETE SELLERS GUIDE**

The one thing in life is certain, everything comes to an end. How will you leave your legacy? Far too often we hear "If only" "If only, I would have prepared myself years ago? If only, I wouldn't have taken my foot off the gas in my practice? If only, I would have taken more time on the more important things in my life. No matter what stage of your career you're in. "Start with the end in mind" Leave a Legacy you can be proud of without regret.

- When is the best time to sell your practice
- How to maximize the practice value
- The importance of transitional timing
- The key to analyzing your finances
- Planning for your retirement
- Understanding the sales process and legal considerations pre and post-sale.

### **ABOUT BOB AFFLECK**

PRACTICE FINANCE SPECIALIST, CITI

Bob has helped thousands of dentists finance and transition in and out of their practice for over 29 years now. His passion is to help his clients Prepare For Practice Ownership, Grow and Expand their practice to help them to leave a Legacy they can be proud of. He is currently working with Citibank Healthcare Practice Finance to grow and expand their practice finance division.

### **ABOUT ALI OROMCHIAN, ESQ**

CO-FOUNDER, HR FOR HEALTH

Mr. Ali Oromchian is one of the nation's leading legal authorities on topics relevant to dentists. Since its creation, the Dental and Medical Counsel PC law firm regarded as one of the preeminent health care law firms devoted exclusively to healthcare professionals. His clients seek his advice on practice acquisitions and sales, creation of corporations and partnerships, associate contracts, estate planning, employment law matters, office leasing and state board defense. Additionally, he is a frequent speaker on topics such as employment law, negotiations strategies, contract and estate planning throughout North America. He is frequently quoted and has written articles for the California Dental Association, Progressive Dentist, Progressive Orthodontists, and The New Dentist magazines.

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